Our Services

Incarni Partners provides a range of services to help you achieve the benefits of deploying cloud based solutions. We draw upon years of industry leading practices in the Customer Relationship Management (CRM) space. We are driven by your business needs as we streamline and integrate your marketing, sales, and support processes for rapid ROI.

Incarni Partners brings the experience and expertise to ensure that you achieve your objectives and obtain the greatest value from your investments.

You've deployed your solutions and now you need the knowledge transferred. Incarni Partners also provides application support and maintenance to ensure that you get the most from your cloud solutions and leverage new features and capabilities as they emerge.

For some, knowing how and where to start can be a challenge. Incarni Partners brings the skills and experience needed to plan the implementation of a single system, or to develop the roadmap to migrate from legacy on-premise to cloud-based solutions.

User adoption is our Passion – we collaborate with you early on in designing your solutions so that they work the way your business works.

Your implementation will go smoothly because Incarni Partners brings deep CRM experience.

Unimpeded data flow between all systems is mission critical, allowing your teams to access the information they need, when they need it.

Maintain · **Plan** · **Implement** · **Integrate** · **Adopt**

Incarni **Partners**

Plan

CRM Discovery and Roadmap
Identifies key drivers and objectives and develops a CRM strategy and phased implementation roadmap for rapid ROI.

Sales Performance Optimization
Increases sales efficiency and effectiveness by revitalizing your current plan.

Cloud Readiness Assessment
Matches your business priorities and pain points with a roadmap and business case for migrating to the cloud.

Marketing Discovery and Roadmap
Identifies critical success factors, performance metrics and a roadmap for increasing efficiency as well as uniting sales and marketing in the cloud.

Implement

Salesforce.com Services
Staff Augmentation
Full Implementation
Legacy
Optimization
Implementation Advisory

Custom Application Development
CRM Extension
Standalone
Visual Force

Integrate

System Integration
Leverages a wide variety of standard integration and custom integration tools.

Data Migration
Populates salesforce.com with legacy data. Provide leading practices for data cleansing.

Adopt

End-User & Admin Training
Includes end-user, admin, train-the-trainer and custom training.

User Adoption Accelerator
Maximizes user adoption for rapid ROI.

Maintain

Experts On Demand Service
Flexible, expert support on-demand designed to fine-tune, optimize, and ensure that your application is meeting your requirements.

Remote Administration
Remote administration capabilities allow our team of highly skilled resources to maintain your Salesforce implementation

Incarni Partners